



## Sole Source Letter

To Whom It May Concern:

This letter certifies that Telo AI's *Telone Robot and Teacher Dashboard Suite* are sole-source instructional technology products designed, developed, and exclusively distributed by Telo AI, Inc. No other provider offers an integrated, robotics-based platform that combines AI-driven language immersion, speaking interaction, and standards-aligned curriculum for World Language instruction in K–12 schools.

Telo AI's language learning suite transforms traditional foreign language education by embedding **interactive, conversational AI** into a **robotic, multimodal experience**. This approach supports real-time oral fluency development, listening comprehension, grammar acquisition, and cultural competency — all within the framework of **ACTFL standards** and **state-specific World Language learning goals**.

The TelOne Robot and Dashboard Suite for World Languages:

- **Delivers immersive speaking and listening practice** in target languages (e.g., Spanish, French, Italian) through **voice-based interaction** and **responsive conversational AI**, helping students build fluency and confidence in real time.
- Offers **interactive language-learning apps**, including: **Daily Dialogues** for scaffolded oral exchanges, **Grammar Games** that reinforce syntax and conjugation, and **Culture Explorer** that introduces students to authentic materials and intercultural comparisons.
- Provides **adaptive instruction** that adjusts content based on student proficiency, engagement, and oral language production.
- Aligns with **ACTFL Proficiency Guidelines** and **state frameworks** for World Language education, supporting modes of communication (interpretive, interpersonal, presentational) and Can-Do Statements.
- Supports teachers with a **real-time dashboard** tracking student participation, speaking time, vocabulary retention, and pronunciation metrics — offering actionable insights not available in textbook- or screen-only programs.

Telo AI is the **only provider** offering this level of **robotic, real-time language instruction**, combining **curriculum alignment**, **oral fluency practice**, and **AI personalization** in a single, classroom-ready solution. The TelOne World Languages suite is **not available from any other vendor, manufacturer, or distributor**..

For more information or to request a demonstration, please contact us or visit our website at [www.mytelo.ai](http://www.mytelo.ai).

Sincerely,

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