Sole Source Letter

To Whom It May Concern:

This letter certifies that Telo AI's *TelOne Robot and Teacher Dashboard Suite* are sole-source instructional tools developed and distributed exclusively by Telo AI, Inc. TelOne is the only K–12 education solution that integrates robotic technology, AI personalization, and full alignment to state academic standards across the Core Four subject areas: literacy, math, social studies, and science. While traditional platforms may offer AI chat features or pre-built lessons, Telo AI uniquely delivers:

● Standards-Aligned Content Across All 50 States: Telo's instructional modules are mapped to each state's learning standards for core academic subjects, enabling seamless integration into classroom instruction and curriculum pacing guides.

● Adaptive, Subject-Specific Personalization: Using real-time student responses, TelOne dynamically adjusts instructional pathways in ELA, math, science, and social studies, providing differentiated support tailored to student performance, grade level, and engagement patterns.

● Interactive, Cross-Curricular Dialogue: TelOne engages students through guided discussion, inquiry-based prompts, and embedded assessments. For example:

- In literacy, TelOne helps students analyze characters or summarize nonfiction texts.
- In math, it walks students through step-by-step problem-solving.
- In science, TelOne simulates experiments and asks students to predict outcomes.
- In social studies, it facilitates debates and explores civic themes, aligning with state civics requirements.

● Multimodal Engagement: Unlike screen-only platforms, Telo AI uses voice, motion, and on-screen displays to create a multisensory learning experience that increases comprehension and retention.

● Comprehensive Data Analytics: The teacher dashboard provides real-time insights into student performance across all four subjects, allowing educators to make timely instructional decisions and personalize support without the need for additional tools or software.

Telo AI is the only provider to offer this level of standards-based, robotic instruction across the core academic subjects, blending technology, personalization, and pedagogy in a single, classroom-ready solution. The TelOne Robot and Teacher Dashboard are not available from any other manufacturer, distributor, or vendor.

Sincerely,

Alexis Jamin
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