



Sole Source Letter

To Whom It May Concern:

This letter certifies that Telo AI's *Telone Robot and Teacher Dashboard Suite* are sole-source instructional technology products designed, developed, and exclusively distributed by Telo AI, Inc. No other provider offers an integrated, robotics-based platform that delivers AI literacy and fluency programs in the manner and depth provided by Telo AI, particularly for the K–12 educational sector.

Telo AI's TelOne Robot uniquely bridges the gap between AI literacy and AI fluency through multimodal, hands-on engagement. Telo AI delivers a purpose-built robotic companion and dashboard system that:

- Delivers interactive, age-specific AI instruction across functional, critical, and ethical literacy domains using real-time voice, screen, and tactile-based learning.
- Offers exclusive instructional apps, including *AI Explorer*, *AI Bias Detective*, and *AI Ethics Quest*, which are explicitly designed to meet national and state frameworks, such as the Federal AI Task Force's focus on AI in education, including project-based and scenario-driven learning.
- Simulates real-time prompting and feedback loops, enabling students to learn not just *about* AI, but *with* AI through iterative conversation and inquiry aligned to frameworks.
- Provides a uniquely scaffolded experience across Elementary, Middle, and High School levels, adjusting complexity and application to match student development and standards-based outcomes.
- Supports teachers and administrators through a built-in analytics dashboard that tracks AI concept mastery, prompting proficiency, and engagement trends, which includes features not offered by competing software-only platforms.

Telo AI is the only company that provides this level of interdisciplinary, standards-aligned AI learning through robotics. The combined physical presence, personalized instructional interface, and alignment with cutting-edge state guidance make the Telone platform a uniquely positioned tool to deliver equitable, forward-thinking AI education in public schools.

For more information or to request a demonstration, please contact us or visit our website at www.mytelo.ai.

Sincerely,

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